# An Update from the National Campaign to Prevent Falls in Construction: The Importance of a Year-Round Fall Prevention Program

January 27, 2022

#### **Panelists:**

G. Scott Earnest, PhD, PE, CSP, Associate Director for Construction, Office of Construction Safety and Health, NIOSH Scott Ketcham, Director, Directorate of Construction, OSHA Chris Trahan Cain, CIH, Executive Director, CPWR

Today's webinar is being recorded and will be shared in a follow-up email and posted on <a href="https://cpwr.com/webinars">https://cpwr.com/webinars</a>.

For technical difficulties, chat Jessica Bunting or email <a href="mailto:jbunting@cpwr.com">jbunting@cpwr.com</a>

For audio difficulties, call in via phone: 1-415-655-0003, Access code: 2552 035 9476 #











## National Campaign to Prevent Falls in Construction













## **How the Campaign Developed**



- NORA construction Sector Council led
- Campaign leaders: NIOSH, OSHA, and CPWR-The Center for Construction Research and Training
- Evidence Based Campaign
- Evaluation essential to demonstrate success



MAY 2-6, 2022

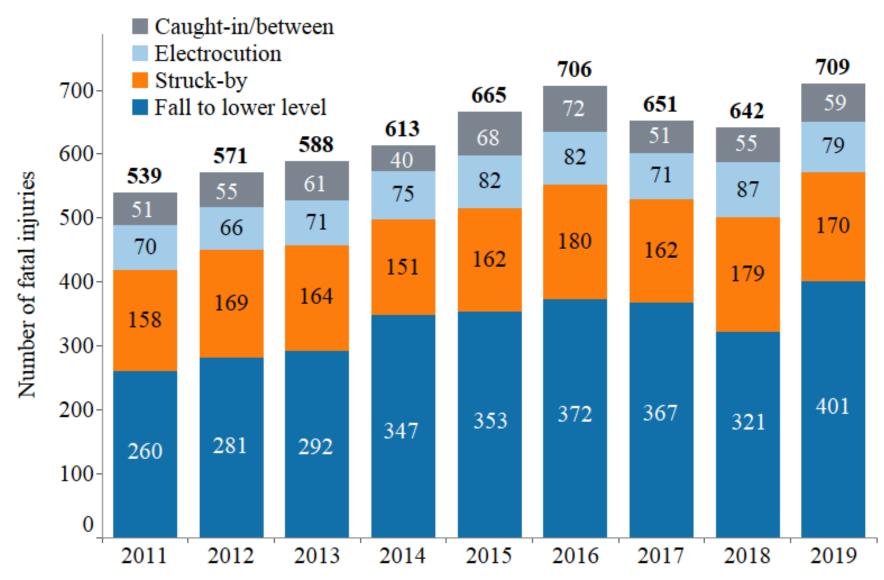


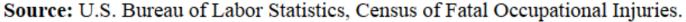
## Why Focus on Falls?





#### **6.** Number of fatal injuries caused by Construction Focus Four, 2011-2019







## **NIOSH Construction Falls Campaign site**



#### The National Institute for Occupational Safety and Health (NIOSH)

NIOSH Directory of Construction Resources > Prevent Falls in Construction



Promoting productive workplaces through safety and health research /









NIOSH Program Portfolio:

Construction

NORA Construction Research Agenda

NORA Construction Sector Council

About the Office of Construction Safety and Health

National Construction Center

**Prevent Falls in Construction** 



#### Español (Spanish)

The National Campaign to Prevent Falls in Construction was launched in 2012 through the NORA Construction Sector Council with leadership from NIOSH, OSHA and CPWR – The Center for Construction Research and Training. Each year as part of the campaign, a National Stand-Down is held to focus on fall prevention. Falls are the number one cause of construction-worker fatalities, accounting for one-third of all on-the-job deaths in the industry.

Join the campaign and take part in the <u>2021 National Safety Stand-Down to Prevent Falls in Construction May 3-7</u>  $\square$ .

A variety of campaign materials are available (in Spanish and English) to raise awareness about construction falls and to provide practical information about fall prevention on OSHA's official Campaign website  $\square$ . Products include Stand-Down planning tools, fact sheets, infographics, training materials (including toolbox talks), videos, hazard alert cards, and more.

#### Infographics

## Saving Lives is a Year Round Priority!

## Why should you keep a focus on falls?



- Jobsites change and crews come and go you may have new workers who missed the Stand-Down and new projects or phases of work with different fall hazards or considerations.
- Not all workers come to the job with the same level of experience and training. Conducting regular task-specific safety training can help save lives.
- It's human nature to become complacent or overconfident about safety. Scheduling activities quarterly or even monthly can re-energize everyone and bring the focus back to preventing falls.
- Fostering a positive <u>jobsite safety culture/climate</u> leads to a safer workplace and fewer job-related injuries. Implementing an ongoing fall prevention program is one way to show management commitment, improve supervisory leadership, involve workers in safety, and conduct training to build and reinforce a good safety climate.

## Saving Lives is a Year Round Priority!

(Possible Activities for Ongoing Fall Prevention.)



- Do another Stand-down
- Focus on Rescue
- Create or Revise your written fall prevention plan
- Pause work to model how to inspect equipment
- Provide fall prevention training



For more tools, handouts, and other resources, visit stopconstructionfalls.com.

## New Languages.



#### Infografías

Cada año, NIOSH, CPWR, junto con el Consejo del Sector de la Construcción de NORA, trabajan juntos para desarrollar una nueva serie de infografías en inglés y español. Vea y descargue las <u>infografías</u> en formato PDF o JPEG para usar en medios sociales, presentaciones y materiales impresos.



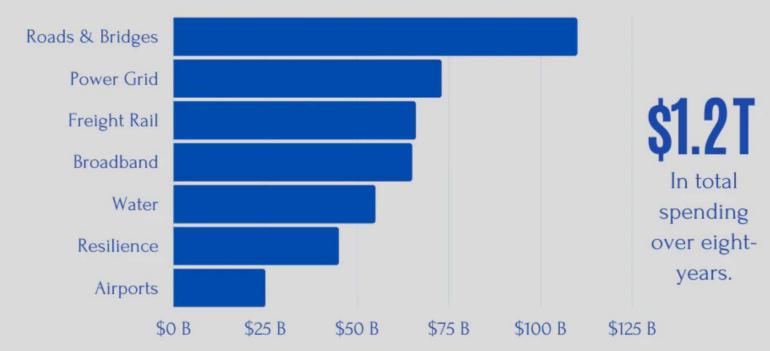




## Infrastructure Bill and related work



# INFRASTRUCTURE BILL BREAKDOWN





The \$1 trillion infrastructure package recently signed into law by President Joe Biden is largely expected to be a boost for the construction industry. But where firms will find workers to complete these projects is a big question the industry is contending with

JUNG GETTY | GETTY IMAGES

## **Drywall Supervisor Falls...**

#### **INCIDENT HIGHLIGHTS**



#### DATE:

March 15, 2017



#### TIME:

1:35 p.m.



#### VICTIM:

52-year old supervisor



#### **INDUSTRY/NAICS CODE:**

Drywall & Insulation Contractors 238310



#### **EMPLOYER:**

Drywall contractor



#### **SAFETY & TRAINING:**

Written safety programs and weekly safety training

**REPORT#:** 17KY007 **REPORT DATE:** 5/21/2018

## **Dry Wall Supervisor Falls from Unsecured Plank**

#### **SUMMARY**

On Wednesday, March 15, 2017, a 52-year-old male drywall supervisor (the victim) was setting up scaffolding; his co-worker stated he stopped mid-set up to hang a piece of drywall. The metal walk plank on which he was standing flipped on its side, throwing him 10 feet, 9 inches below onto the subflooring of a home they were dry walling. He was pronounced dead at the scene from blunt impact injuries to his head and neck.... READ THE FULL REPORT> (p.5)



#### **CONTRIBUTING FACTORS**

Key contributing factors identified in this investigation include:

- Fall exposure
- Misuse of the walking platform
- Lack of fall protection

## **Drywall Supervisor Falls...**







Figure 1. Scaffold and plank from which the victim fell



Figure 2. Position of the plank after it had flipped onto its side. Photo taken from loft area

## **Drywall Supervisor Falls...**



#### **CAUSE OF DEATH**

The cause of death was blunt impact injuries to the head and neck.

#### **CONTRIBUTING FACTORS**

Occupational injuries and fatalities are often the result of one or more contributing factors or key events in a larger sequence of events that ultimately result in the injury or fatality. The investigator identified the following unrecognized hazards as key contributing factors in this incident:

- Fall Exposure
- Misuse of the walking platform
- Lack of fall protection





Figure 3. Position of the plank after the accident. Note the lack of attaching hooks (circled)

## Worker Falls from Residential Roof...

On April 19, 2012, a 37-year-old Hispanic male laborer fell approximately 13.5 feet from a residential roof to a concrete driveway; he died immediately from his injuries. The laborer was working with a crew of eight Hispanic workers for a construction subcontractor replacing shingles on a roof accessed by a ladder. At the time of the incident, five workers were on the roof, including the laborer who was out of sight of his coworkers working on the garage side of the home. When the incident occurred, the co-workers heard the laborer hit the ground, rushed to his aid, and called 911. Emergency Medical Services were dispatched to the incident and the laborer was pronounced dead at the scene.



#### •Contributing Factors:

- •13' high and concrete surface
- •25' fall arrest life line
- Lanyard connection point and anchorage
- Lack of training



Photo 1. Roof pitch of the garage was determined to be 10/12 (Photo courtesy of NCDOL/OSH)

## Worker Falls from Residential Roof...





Photo 2. Garage where laborer was working (Photo courtesy of NCDOL/OSH)



Photo 3. PFAS anchor location after incident (Photo courtesy of NCDOL/OSH)



Photo 4. Damaged fibers in laborer's 50-foot lifeline (Photo courtesy of NCDOL/OSH)



## NIOSH Construction Falls Campaign Videos





https://www.cdc.gov/niosh/construction/stopfallscampaign.html



**EXTREME HEAT AND CONSTRUCTION FALLS** 

Extreme heat can affect

of danger, and slow your

reaction time.

balance, reduce awareness

#### Construction workers account for

1 out of 3 of all work-related heat deaths.

Heat exposure **INCREASES RISK of** traumatic injuries such as falls.

YOUNGER AND OLDER

(18-34)workers are most at risk.

#### What to do: Provide water and easy access to toilets. Train workers to understand how heat stress affects their health and safety.

- ▲ Develop a heat awareness campaign that addresses fall injuries.
- ▲ Onsite, have everyone drink extra water to prevent the onset of heat stress.

Download and use the free









OSHA-NIOSH Heat Safety Tool app













**April 2021** 

#### **SNAPSHOT OF FATAL FALLS IN CONSTRUCTION, 2019**

#### 1,102 CONSTRUCTION DEATHS

Most deaths in a year since 2011



#### **401** FATAL FALLS TO A LOWER LEVEL

25% increase from 2018 Hispanics have a higher rate of falls



93 fatal falls related to ladders 52 fatal falls related to scaffolding

#1 on OSHA's Fatal Four

#### 146 FATAL FALL DEATHS FROM ROOFS

1 IN 3 DEATHS WERE FROM FATAL FALLS

28% increase from 2018 63% increase from 2011



October 2021

#### 374 HISPANIC CONSTRUCTION DEATHS

PLAN
ahead to get the job done safely.

everyone to use the equipment safely

27% increase from 2018 90% increase since 2011



#### 1 IN 3 CONSTRUCTION WORKERS ARE HISPANIC

Provide training in the language workers use and images that reflect their culture.



#### 2X RATE OF DEATH FOR CONSTRUCTION

workers age 65+ compared to workers age 55 or less



#### Join the Campaign to

TRAIN











Stop Construction Falls!

PROVIDE

the right equipment.

Join the Campaign to

Stop Construction Falls!

Calkins MM, et al. A case-crossover study of heat exposure and injury risk among outdoor construction workers in Washington State, 2015: Scand J Work Environ Health 2019, 45(6):586-599. https://doi.org/10.5271/sjareh.3614 NIOSH Heat Streen, https://www.cdc.gov/elest/topics/beatstress/

#StandDown4Safety

# fogra

## **Mast Climbing Work Platforms**





**Production Tables on Mast Climbing Work Platforms Can Reduce Back Injuries and Falls** 

#### MAST CLIMBING

work platforms or mast climbers get the job done faster...

until a worker is injured or loses balance,

increasing the risk of falling off the mast climbing work platform.



#### INJURIES

such as back injuries often occur from manual material handling.

1 out of 2 overexertion injuries in construction are back injuries.1

2 out of 5 fatal falls from mast climbers involve masons.2

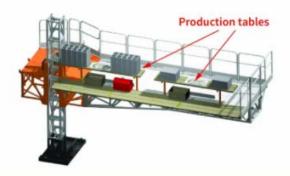
#### Production tables can help keep workers safe on the job

#### INTERVENTIONS

that help masons maintain good posture and balance can reduce back injuries and prevent falls.

Production tables increase platform space with bricks and mortar stored on top and tools and materials below. The table is set at a comfortable height for work.

Production tables on mast climbers can help reduce back injuries and prevent falls.



#### Production tables on mast climbers can help reduce fall and back injuries by

- · Improving standing balance.
- · No longer stepping down to the lower deck.
- · Reducing trunk motion during work.





#### Join the Campaign to Stop Construction Falls!











an CS, Ning X, Wimer B, Zwiener J, Kau T-Y (2021). Biomechanical assessment while using production tables on mast climbing vork platforms. Applied Ergonomics 90:03276. https://doi.org/10.1016/j.aperga.2020.103276

PWR (2018). The construction chart book - the U.S. construction industry and its workers. Silver spring CPWR Center for Construction Research and Training, https://www.cpwr.com/research/date-center/the-construction-chart-book/ an CS, Ning X, Wimer B, Zweiner J et al. (2018). Assessment of the implementation of Production Tables on Mast Climbing Work. Platforms, An invited Presentation at the Scaffold and Access Industry Association Annual Convention, Chicago, IL, July 16.

le'd like to acknowledge the following for contributions to this research: Job Site Safety Institute, Frace Products, and

#StandDown4Safety

## **New NIOSH Products**

## https://www.cdc.gov/niosh/construction

## **Directory of Construction Resources**

#### COVID-19 guidance

Check out our <u>NIOSH COVID-19 Science Blogs</u>. Learn more by visiting our <u>NIOSH National</u> <u>Construction Center COVID-19 Resources</u> .

#### Suicides in Construction ☑

Learn more by visiting our <u>NIOSH National</u>
<u>Construction Center Suicide Prevention</u>
<u>Resources</u> .

#### Opioids in Construction ☑

Learn more by visiting our <u>NIOSH National</u>

<u>Construction Center Preventing Opioids Deaths</u>

<u>Resources</u> ☑ . Watch our new videos series:

Opioids in the Construction Industry.

1. The Evolution of a Crisis

#### Spotlights

- Respiratory Protection Toolbox Talk 8/21
- Using CPWR's Small Study Program 10/21
- Addressing the Opioid Overdose Epidemic in Construction 9/21
- 50 Years of NIOSH Construction Safety & Health Research 8/21
- COVID-19 Poses Big Challenges for Small Construction Firms 3/21

#### National Campaign to Prevent Falls



Falls are the #1 cause of construction fatalities. Join the National Campaign to Prevent Falls. Click <a href="https://example.com/here">here</a> to learn more. <a href="https://example.com/here">Infographics</a>





NIOSH Science Blogs: Construction

## Thanks!



Scott Earnest, PhD, PE, CSP

513-841-4539 <u>GEarnest@cdc.gov</u>

CDR Elizabeth Garza, MPH, CPH

202-245-0668 <u>EGarza@cdc.gov</u>

Doug Trout, MD 513-515-5053

DTrout@cdc.gov

https://www.cdc.gov/niosh/construction/

Disclaimer – The findings and conclusions in this presentation have not been formally disseminated by the National Institute for Occupational Safety and Health and should not be construed to represent any agency determination or policy





# 2021 National Campaign to Prevent Falls Update

Scott C. Ketcham MPA, CSP

Director, Directorate of Construction
Occupational Safety and Health Administration



## Why do we have a Fall Campaign?

## Falls remain the leading cause of death in construction:

- Falls to a lower level accounted for 351 of the 1,008 construction fatalities, and 645 of the 4,764 fatalities in all industries.
- We know that incidents related to falls are preventable and a FULL YEAR CAMPAIGN augmented with a Stand-Down is an excellent way to raise awareness.



SOURCE: 2019 BLS Data

## **2022 National Stand-Down**

- May 2 − 6, 2022
- Stand-downs occur around the world, affording employers and employees opportunities to:
  - focus on the fall hazards they face and ways to survive them,
  - highlight and address the other safety hazards they face daily, and
  - discuss the company's safety policies, goals and expectations.
- It is all about protecting the company's most valuable asset ... PEOPLE!



## Fatal Fall Incidents in Construction

### **Total Fatal Fall, Slips, and Trips in Construction (368)**

Type of Construction	<u>Number</u>	<u>Percent</u>		
Roofing Contractors	80	21.7%		
Finishing Contractors	52	14.1%		
Residential Building	50	13.5%		
Painting and Wall Covering	31	8.4%		
Nonresidential Building	28	7.6%		
Plumbing and HVAC	20	5.4%		
Electrical	20	5.4%		
BLS 2020 Data				

## **Fall Fatalities**

**Source: BLS Data** 

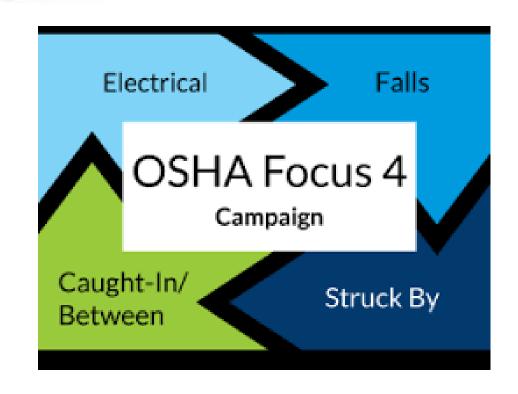
Year	2016	2017	2018	2019	2020
Total Falls - All Industries	849	887	791	880	805
Total Falls - Construction	384	386	338	418	368
Construction Falls to a Lower Level	370	366	320	401	351



## **Construction Focus Four**

The actual breakdown of the causes of fatalities on construction sites in 2020 is as follows (numbers are a percentage of the 1,008 total construction-related fatalities that occurred in 2020):

- Falls to lower level: 351 (34.8%)
- Struck-by object: 83 (8.2%)
- Electrocutions: 53 (5.2%)
- Caught-in/between: 28 (2.7%)





# Construction Infrastructure Bill









# **Top 10 Violations Construction Industry**

## FY21 Data(OIS 10/1/20 - 9/30/21)

Standard	Total Violations	Serious Violations	Willful Violations	Repeat Violations
1926.501 - Fall Protection	5,177	4,182	153	749
1926.1053 - Ladders	1.976	1,795	7	95
1926.451 - Scaffolding	1,878	1,727	12	70
1926.503 - Fall Protection Training	1,627	1.065	5	121
1926.102 - Eye & Face Protection	1,437	1,262	23	122
1926.100 - Head Protection	807	729	8	47
1926.20 - General S & H Provisions	797	628	6	72
1926.453 - Aerial Lifts	520	470	0	22
1926.651 - Excavation	503	423	2	27
Requirements				
1926.502 - Fall Protection Systems Criteria & Practices	497	432	3	11
1926.502 - Fall Protection Systems Criteria & Practices	497	432	3	11

## **Top Fall Related Violations for Construction**

	FY21 Data (OIS 10/1/20 - 9/30/21)			
Standard	Total Violations	Serious Violations	Willful Violations	Repeat Violations
1926.501 - Fall Protection	5,177	4,182	153	749
1926.1053 - Ladders	1.976	1,795	7	95
1926.451 - Scaffolding	1,878	1,727	12	70
1926.503 - Fall Protection Training	1,627	1.065	5	121
1926.453 - Aerial Lifts	520	470	0	22



## **Stand-Down Success**

## A tremendous success the last eight years:

- Thousands of employers and millions of workers reached since 2014.
- Stand-downs have been reported in all 50 states and internationally.
- Small businesses, large corporations, and some of the country's biggest construction companies have held stand-downs.
- Many non-construction companies have also participated.

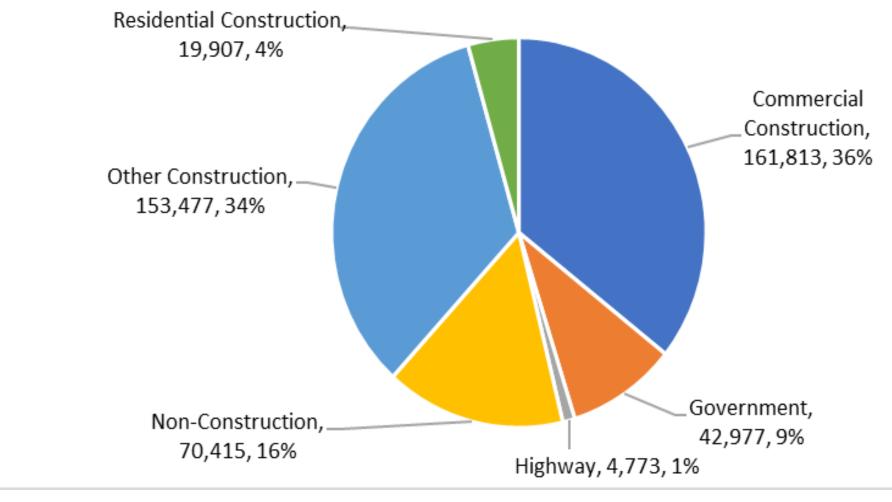


## Total Workers Reached



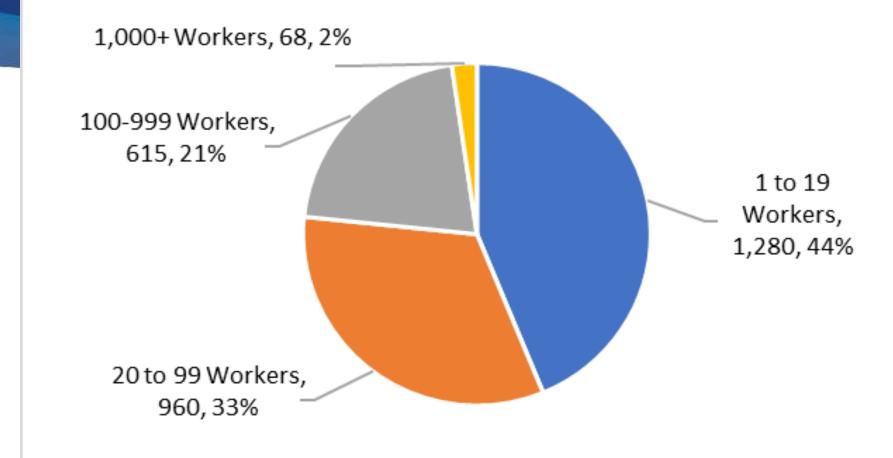


## Workers Reached by Type of Construction



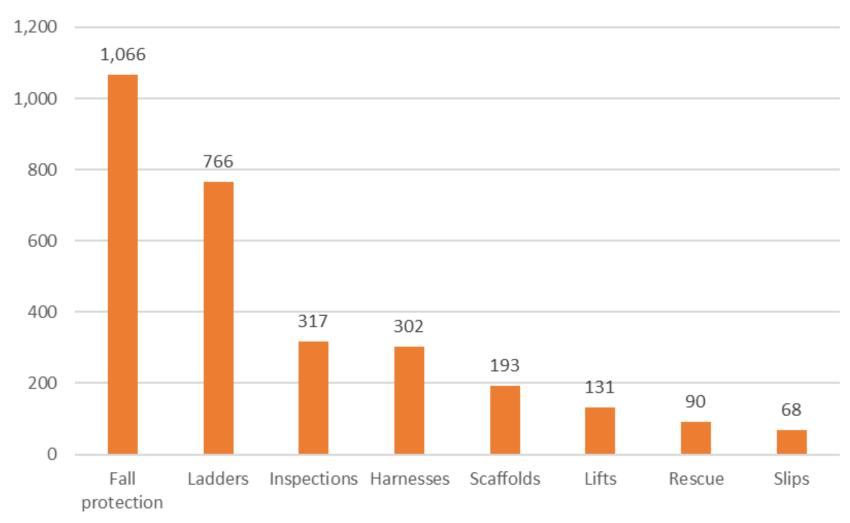


## Stand-Down Size by Number of Workers Present













# Falls are Preventable Cincinnati, OH



## 3 workers rescued from collapsed scaffolding downtown:

- 2 from 8th floor, other from 9th floor
- Properly installed, and utilized personal fall arrest systems saved workers from falling
- Fire and EMS rescued workers in approximately 17 minutes



### **Falls are Preventable**

- Everyone has a role in helping us prevent falls, not just during this fall stand-down campaign, but every day.
- It is through all our combined efforts that we will be successful in reducing fall fatalities and injuries.
- It might only take a few minutes to do a quick job... but it only takes a split second to fall and lose your life!
- It is not worth it! Always think, plan, and practice fall prevention.
- Lets all work to go home every day ... ALIVE, SAFE, and WELL!

## How else can we prevent falls?

### PLAN

ahead to get the job done safely.

### **PROVIDE**

the right equipment.

#### TRAIN

everyone to use the equipment safely.



## OSHA Compliance Assistance Specialists (CAS)

- Available in OSHA's Regional and Area Offices around the country provide outreach to a variety of groups free of charge
- Groups include small businesses and other employers, trade and professional associations, union locals, and community and faith-based groups
- Provide general information about OSHA's compliance assistance resources and how to comply with OSHA standards
- Available for seminars, workshops, and speaking events
- Promote and help implement OSHA's cooperative programs, including the Voluntary Protection Programs, the Strategic Partnership Program, and the Alliance Program

  OSHA® Occupational Safety and Health Administration

## **OSHA On-site Consultation Service**

- No-cost and confidential occupational safety and health services to small and medium-sized businesses
- Separate from enforcement and do not result in penalties or citations
- Work with employers to:
  - Identify workplace hazards,
  - Provide advice for compliance with OSHA standards, and;
  - Assist in establishing and improving safety and health programs



#### Resources

#### OSHA:

- https://www.osha.gov/stop-falls
- https://www.osha.gov/complianceassistance/cas
- https://www.osha.gov/consultation

#### • CPWR:

- http://stopconstructionfalls.com/
- NIOSH:
  - https://www.cdc.gov/niosh/construction/stopfallscampaign.html





## **OSHA**

www.osha.gov 800-321-OSHA (6742)



# The Importance of a Year-Round Fall Prevention Program

Chris Trahan Cain, CIH

Executive Director

CPWR – The Center for Construction Research & Training





## Addressing Underlying Causes of Falls from Heights

#### **Fall Experience Survey**

#### Goal of improving our understanding of underlying causes in order to:

- Inform ASSP/ANSI voluntary standards
- Create more relevant resources and materials in support of the Fall Prevention Campaign & Stand-Down
- Improve CPWR outreach and education efforts
- Influence future research on fall safety
- Share data with industry to improve collective fall prevention efforts

#### Developed by CPWR with support from:

- ANSI Z359 National Work at Heights Task Force
- NORA Construction Sector Council Falls Work Group
- Other organizers of the National Campaign to Prevent Falls in Construction & the Safety Stand-Down

## Addressing Underlying Causes of Falls from Heights

#### **Fall Experience Survey**

#### **Distribution:**

- Administered Feb. 12, 2021 May 15, 2021 (Spanish version added April 16th upon stakeholder requests)
- Online only
- Ability to provide contact info in a separate survey, which CPWR may use to follow up as analysis continues

#### **671 Total Responses**

- ✓ 658 English
- √ 13 Spanish

#### Methodology:

Qualitative methods

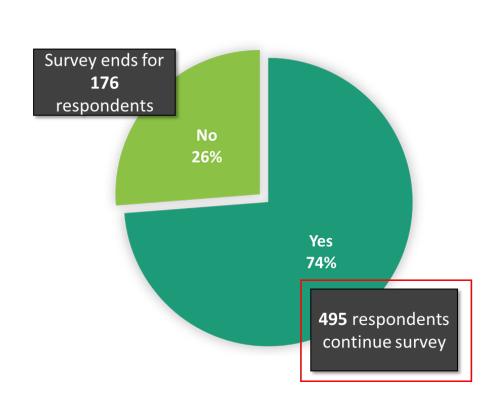
Descriptive coding of all qualitative data using Excel by two coders
Inter-rater reliability check process

Quantitative methods

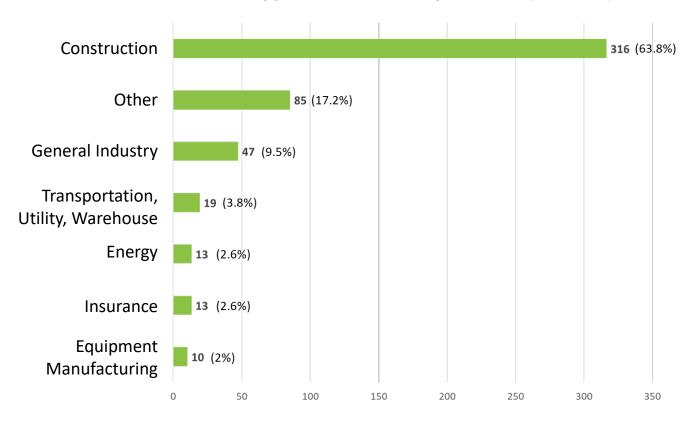
Statistical analysis done using Qualtrics and SAS 9.4

## Who did we hear from?

Have you ever been involved in, witnessed, or investigated a fall incident? (N=671)

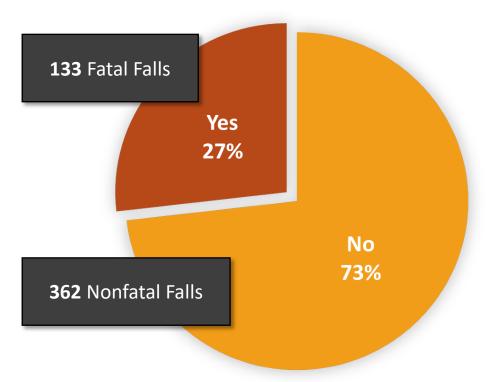


#### What type of work do you do? (N=495)



## Severity of Fall Incidents

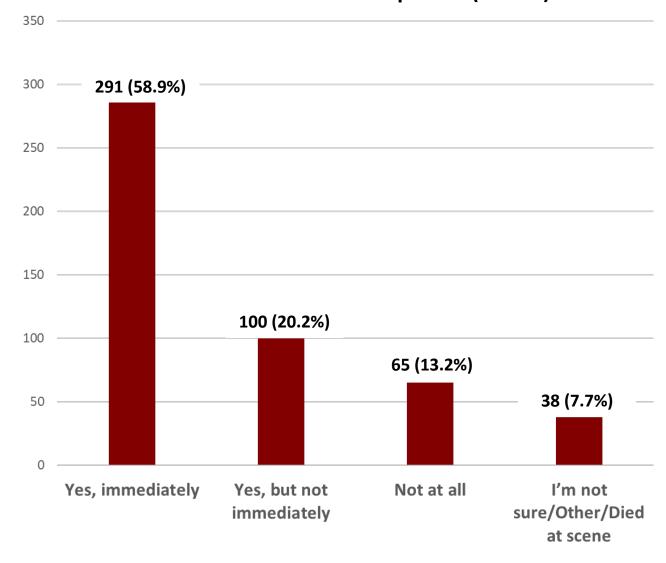




Was 911/emergency services required? (N=493)

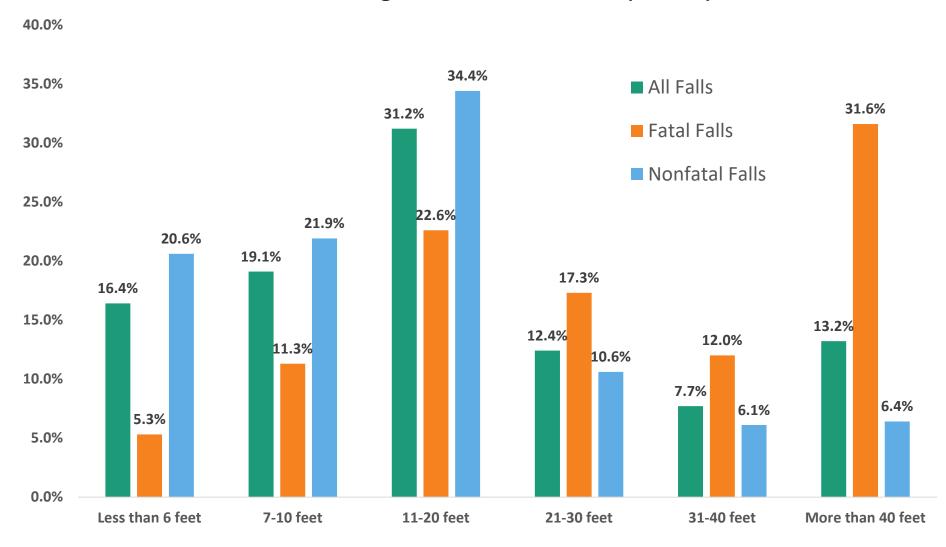
	#	%
Yes	315	63.9%
No	172	34.9%
I'm not sure	6	1.2%

#### Was medical care required? (N=494)



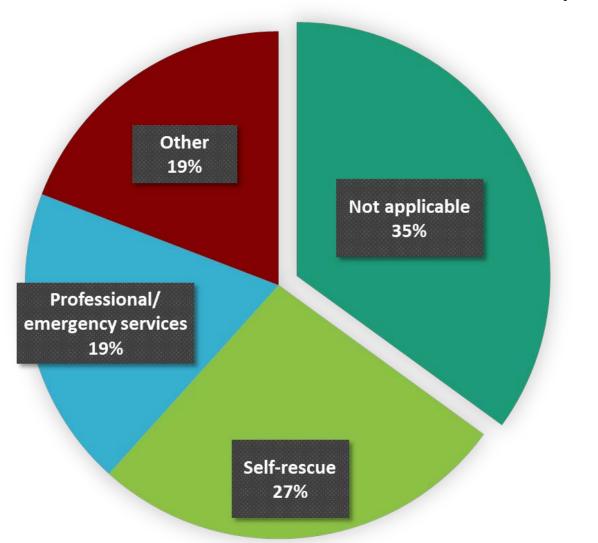
## Height of Fall Incidents

At what height did the fall occur? (N=493)



## Fall Rescue

#### How was the individual rescued? (N=360)



#### Other:

Unspecified

Aerial Lift

I'm not sure

Bucket or crane basket

Stair tower

Forklift/Pallet Jack

Hoist

Ladder

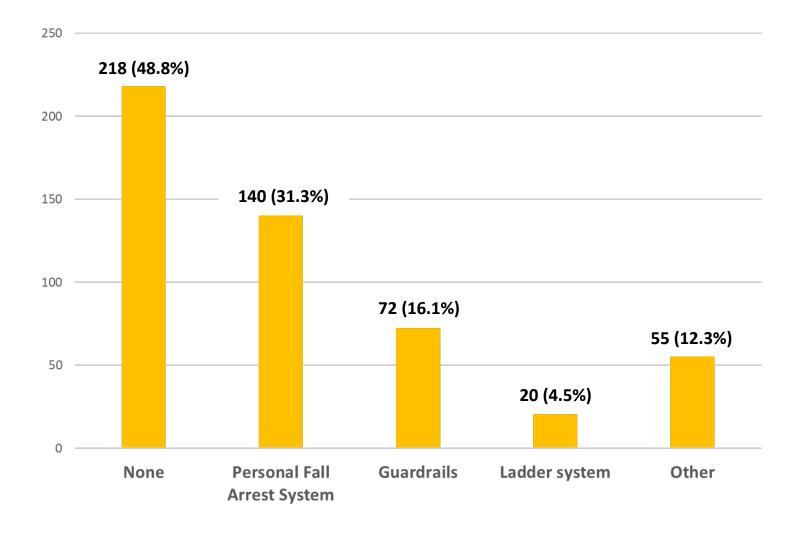
Work crew

#### **Height of Fall x Rescue Method (N=359)**

	What height did the fall occur at?					
How was the individual rescued?	Less than 6 feet	6-10 feet	11-20 feet	21-30 feet	31-40 feet	More than 40 feet
Self-rescue	<b>26</b> (35.1%)	<b>24</b> (30.4%)	<b>34</b> (27.4%)	<b>4</b> (10.5%)	<b>5</b> (22.7%)	<b>3</b> (13.6%)
Aerial lift	<b>1</b> (1.4%)	<b>2</b> (2.5%)	<b>9</b> (7.3%)	<b>6</b> (15.8%)	<b>1</b> (4.5%)	<b>1</b> (4.5%)
Bucket or crane basket	<b>1</b> (1.4%)	0 (0%)	<b>2</b> (1.6%)	<b>3</b> (7.9%)	0 (0%)	<b>1</b> (4.5%)
Hoist	0 (0%)	0 (0%)	0 (0%)	<b>1</b> (2.6%)	0 (0%)	<b>1</b> (4.5%)
Stair tower	<b>0</b> (0%)	<b>0</b> (0%)	<b>3</b> (2.4%)	0 (0%)	0 (0%)	0 (0%)
Professional/emergency services	<b>10</b> (13.5%)	<b>18</b> (22.8%)	<b>20</b> (16.1%)	<b>12</b> (31.6%)	<b>6</b> (27.3%)	<b>3</b> (13.6%)
Not applicable	<b>30</b> (40.5%)	<b>28</b> (35.4%)	<b>47</b> (37.9%)	<b>10</b> (26.3%)	<b>5</b> (22.7%)	<b>6</b> (27.3%)
I'm not sure	<b>1</b> (1.4%)	<b>1</b> (1.3%)	<b>3</b> (2.4%)	<b>2</b> (5.3%)	0 (0%)	0 (0%)
Other	<b>2</b> (2.7%)	<b>3</b> (3.8%)	<b>4</b> (3.2%)	<b>0</b> (0%)	<b>1</b> (4.5%)	<b>1</b> (4.5%)
Other: Ladder	0 (0%)	0 (0%)	<b>1</b> (0.8%)	<b>0</b> (0%)	<b>1</b> (4.5%)	0 (0%)
Other: Rescued by work crew	<b>2</b> (2.7%)	<b>2</b> (2.5%)	<b>1</b> (0.8%)	0 (0%)	<b>3</b> (13.6%)	<b>5</b> (22.7%)
Other: Forklift/Pallet Jack	<b>1</b> (1.4%)	<b>1</b> (1.3%)	0 (0%)	0 (0%)	0 (0%)	<b>1</b> (4.5%)
Total	<b>74</b> (100%)	<b>79</b> (100%)	<b>124</b> (100%)	<b>38</b> (100%)	<b>22</b> (100%)	<b>22</b> (100%)

### Use of Fall Protection

What type of fall protection, if any, was being used at the time of the fall? (N=447) (Select all that apply)

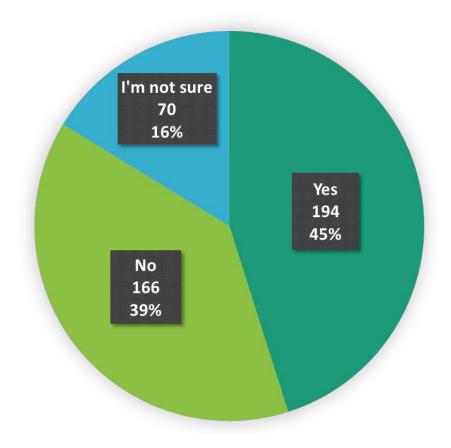


## Use of Fall Protection x Severity of Fall (N=447)

Fall Protection Used?	Fatal Falls	Nonfatal Falls
Yes	71 (59.2%)	149 (45.6%)
No/Incorrect Use	49 (40.8%)	178 (54.4%)
Total	120 (100%)	327 (100%)

#### **Other Written Responses:**

Suspension system; Positioning system; Safety nets; Travel restraint; Hole covers; Warning lines; Unspecified Did the individual who fell believe that fall protection was required by company safety policy for the task that led to the fall? (N=430)

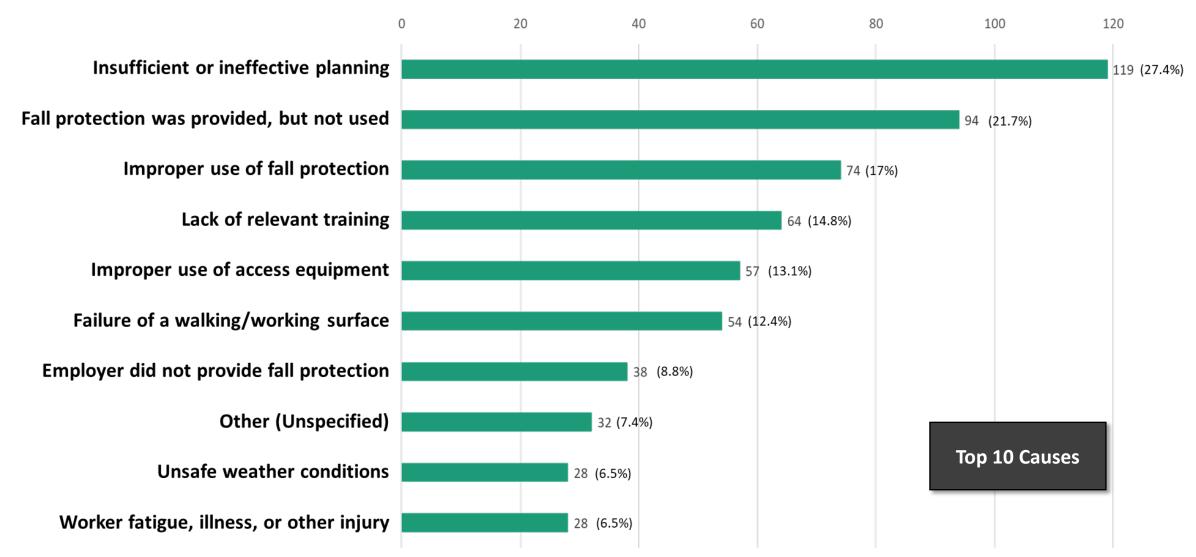


## Belief that Fall Protection was Required x Fall Protection Use (N=429)

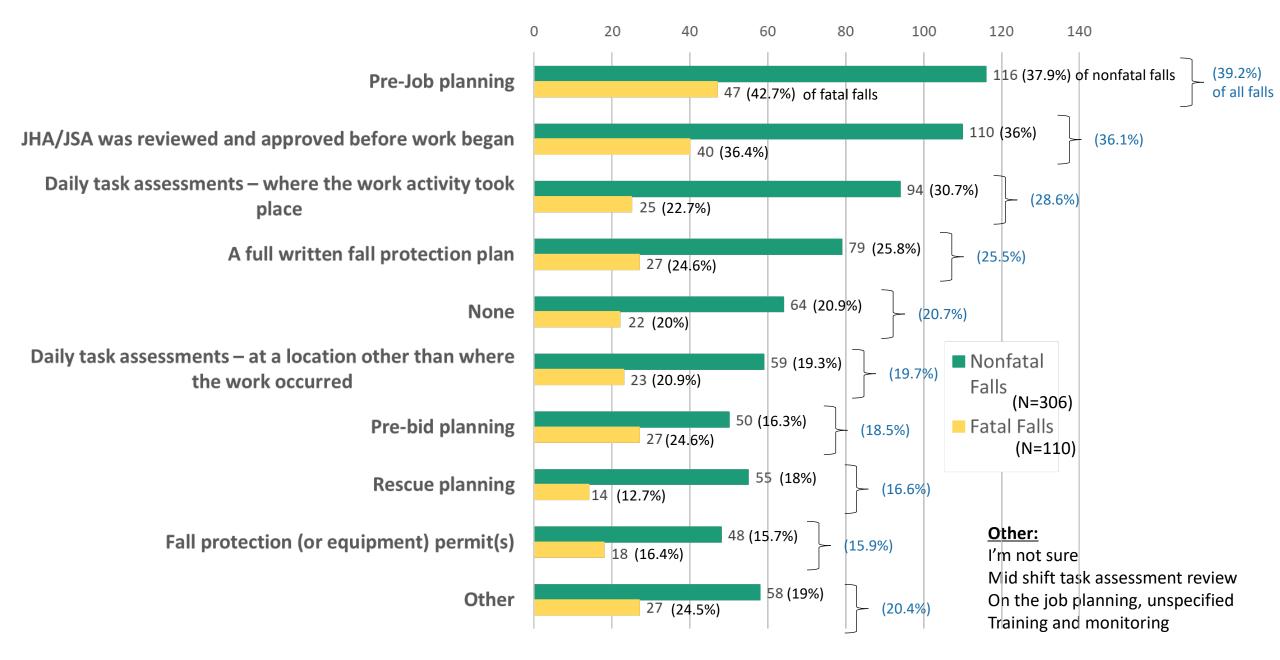
	Used Fall Protection			
Believed FP to be required	Yes	No/Incorrect Use	Total	
Yes	154 (79.4%)	40 (20.6%)	194 (100%)	
No	36 (21.8%)	129 (78.2%)	165 (100%)	
Not sure	25 (35.7%)	45 (64.3%)	70 (100%)	

## **Underlying Causes & Other Possible Contributors**

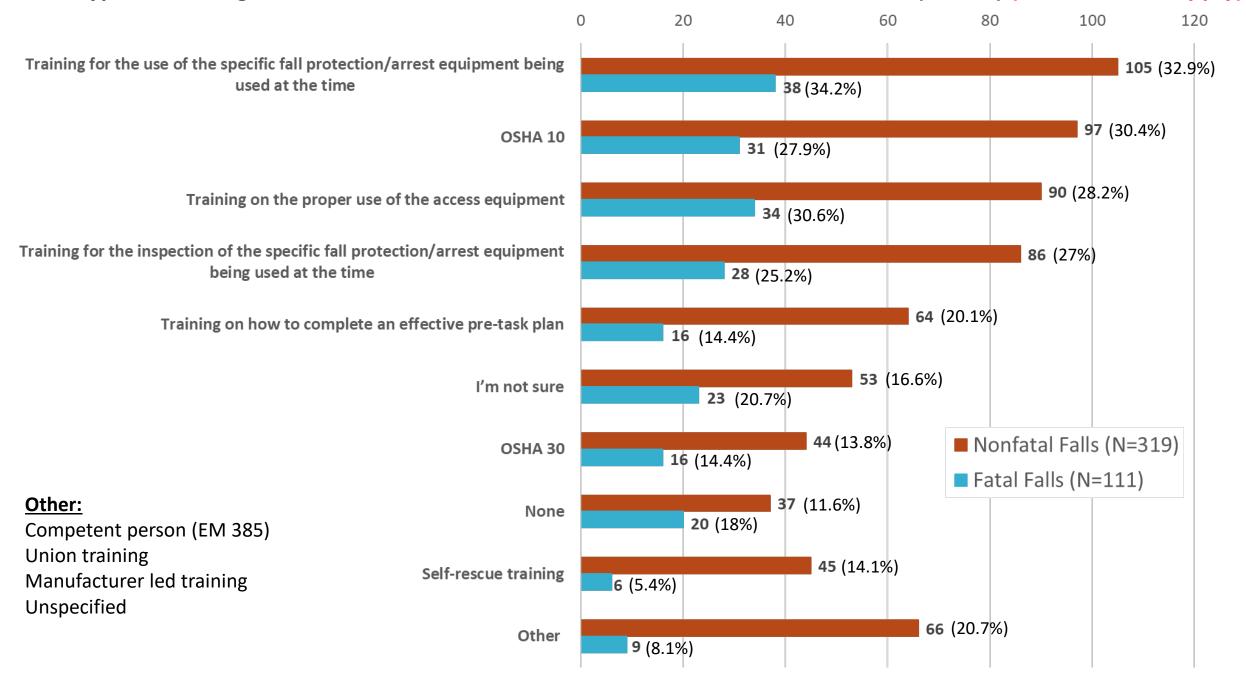
What were the primary causes of this particular fall? (N=434) (Select up to 3)



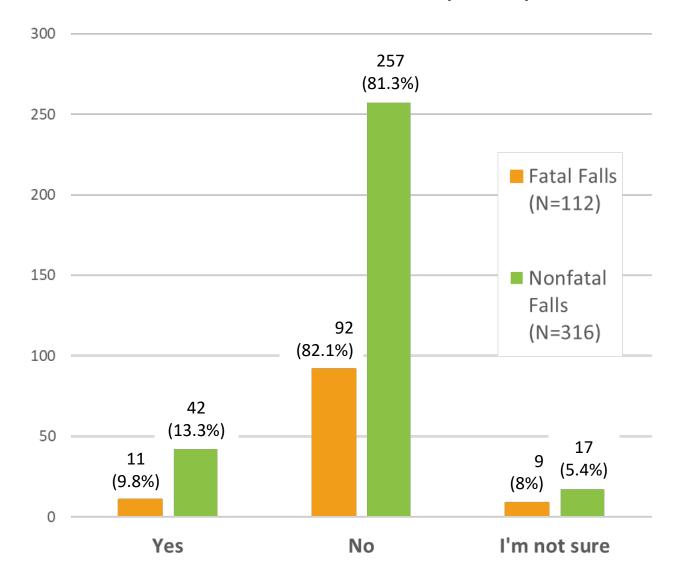
#### What level of planning was done by the employer and/or a competent person? (N=416) (Select all that apply)



#### What type of training did the individual who fell have at the time of the incident? (N=430) (Select all that apply)



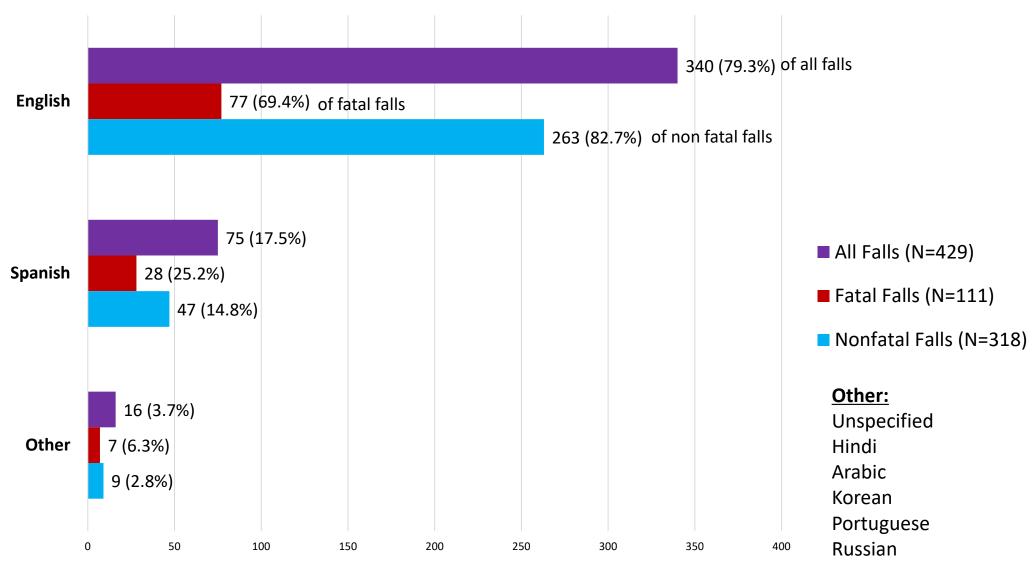
## Was the individual new to the workforce when the fall occurred? (N=428)



## At the time of the fall, was the individual who fell working for the general contractor or a subcontractor? (N=432)

		Nonfatal Falls (N=319)		s (N=113)
	Count	Count %		%
General Contractor	96	30.1%	26	23%
Subcontractor	141	44.2%	72	63.7%
Not applicable	73	22.9%	11	9.7%
I'm not sure	9	2.8%	4	3.5%
Total	319	100%	113	100%

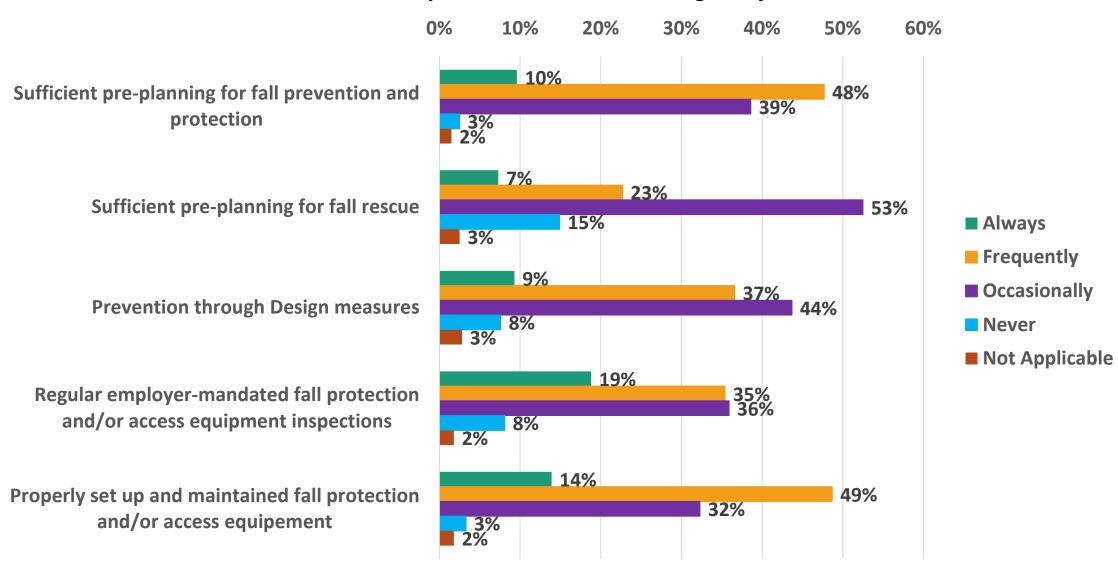
#### What is the individual's native language? (N=429)



Frequency Missing = 242

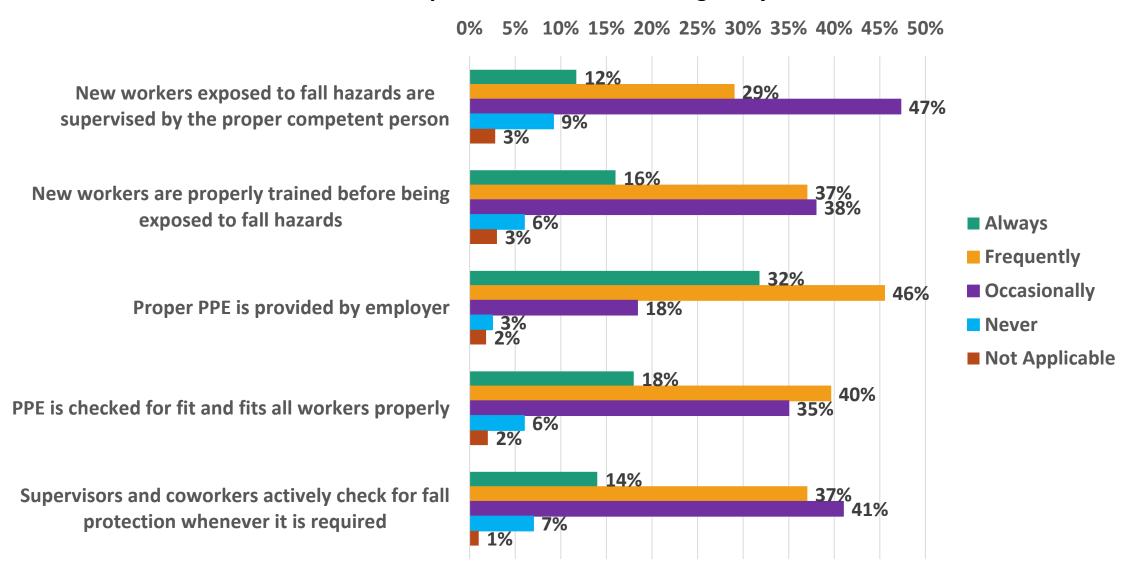
## Beyond this incident: experience & observations

#### How often have you witnessed the following on a jobsite?

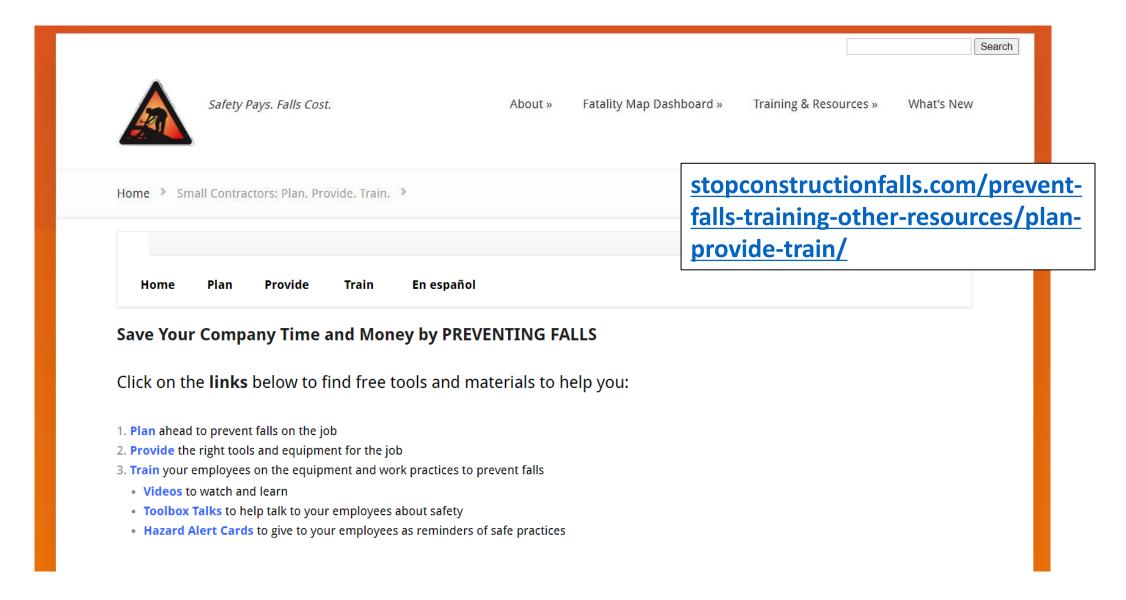


## Beyond this incident: experience & observations

#### How often have you witnessed the following on a jobsite?

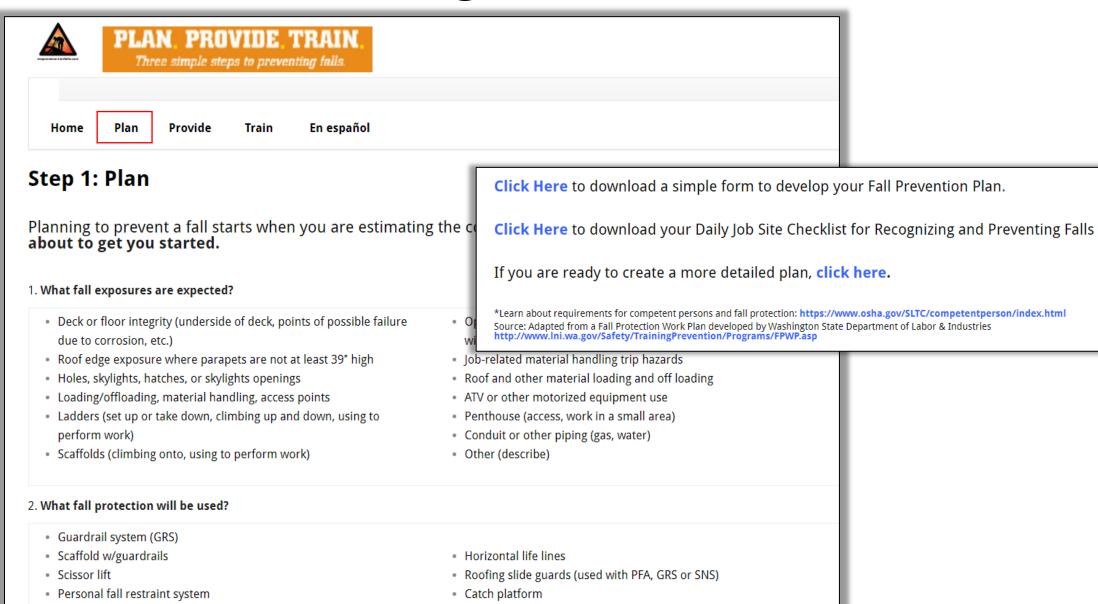


## **Planning & Training Resources**



## Fall Prevention Planning

Personal fall arrest system (PEA)



Safety net system (SNS)

## Simple Plan (one page)

Со	ompany Name Date
Jo	bb Site Address
1)	What fall exposures are expected? (Check all hazards you expect to find.)  Deck or floor integrify (underside of deck, points of possible failure due to corrosion, etc.)  Roof edge exposure where parapets are not at least 39" high Holes, skylights, hatches or skylight openings Loading/offloading, material handling, access points Ladders (set-up or take down, climbing up and down, using to perform work)  Scaffolds (climbing onto, using to perform work) Open-sided ramps, floors or other walking/working surfaces, etc. with unprotected edges/sides Job-related material handling trip hazards Roof and other material loading and off loading ATV or other motorized equipment use Penthouses (access, work in a small area) Conduit or other piping (gas, water) Other (describe):
2)	What fall protection will be used? (Check all the ways that you will prevent the fall hazards.)  □Guardrail system (GRS) □Scaffold w/guardrails □Scissor lift □Personal fall restraint system □Personal fall arrest system (PFA) □Covers for holes and openings □Safety Monitor with warning lines □Safety Monitor on roofs ≤50' in width □Other (describe): □ □Other (describe): □
3)	Specifically, who will ensure the proper inspection, use, set up, and take down of fall protection?
4)	How will drop hazards/falling objects be prevented?  Unspect and protect for overhead holes/gaps Uset up a restricted area below overhead work UTether tools and materials where possible Uproperfy store tools, materials and refuse at heights  Under (describe): Uother (describe): Uother (describe):
5)	If a worker <u>falls</u> :
	a) How will the fallen worker be rescued?
	b) Who will be contacted in the event of an emergency?
	Please attach a list of the employees who have reviewed this plan and have been trained on the protective equipment to be used

	re de la compañía	Fecha
Direco	ción del lugar de trabajo	
	Qué riesgos de caídas se prevén? (Marque Integnidad de la plataforma o del piao (parte infer corrosión, etc.) Exposición del borde del techo, donde los parap Agujeros, claraboyas, escotillas o aberturas en li openiosa) Cargardescarga, manipulación de material, punt Escoaleras (instalarias o desmontarias, subirias y Andamios (subirse a ellos, usarlos para realizar	e todos los peligros que podría encontrar).  rior de la plataforma, posibla puntos de falla debido a la  etos no tienen al menos 39° de altura as claraboyas (Holes, skylichts, batches, or skylichts,  os de acceso bajarlas, usarlas para realizar los trabajos) los trabajos) caminar/trabajar, etc., con bordes o lados desprotegidos ial de trabajo
	Qué protección contra caídas se utilizará? (Veiídas).  Sistema de barandas (Guardrail system, GRS)  Andamio con barandillas  Elevador de tijera  Sistema personal de contención de caídas  Sistema personal de detención de caídas  (Personal Fall Arest System, PFA)  Cubiertas para spujeros y aberturas  Monitor de seguridad con líneas de advertencia  Monitor de seguridad ne techos 550 de ancho  Sistema de barandas con puntera  Cables horizontales de rescata.	profique todas las formas en que evitará los riesgos de  □Protectores antideslizantes para techos (utilizados con PFA, GRS o sistema de red de seguridad (Safety Net Syziec, SNS) □Platsforma de contención □Sistema de red de seguridad □Línes de advertenciós (solo techos de baja pendiente - 4 en 12 [o 4:12] o menos) □Entrenamiento de conciencia general (describa). □Otro (describa):
	ea especifico: ¿quién garantizará la adecuada e la protección contra caídas?	inspección, el uso, la configuración y la eliminacion
); ( <b>1</b>	Cómo se evitarán los riesgos de descenso o c  Inspeccione y proteja los agujeros o huecos superiores Establezca un área restringida debajo del trabajo en las partes elevadas Amarre las herramientas y los materiales siempre que sea posible	aída de objetos?    Almacena adecuadamente las herramientas, los materiales y los desechos en las partes altas?    Los materiales elevados deben estar asegurados o tramados   Otro (describa):   Otro (describa):   Otro (describa):
5) Si	un trabajador se cae:	
a)	¿Cómo se rescatará al trabajador que se cayó?	
		?

## Detailed Plan (14 pages)



#### **FALL PROTECTIO**

CPWR – The Center for Construction Research and Training create National Campaign to Prevent Falls in Construction to provide companies enhance their site-specific fall protection plans. While OSHA only requiremployees engaged in leading edge work, precast concrete erection work, can demonstrate that it is infeasible or it creates a greater hazard to use of (See 1926.501(b)/2), (b)/(12), and (b)/(13)), CPWR believes that developing protection plan is essential to protect all workers at risk for a fall. We encount of the control of the contr

Note: blue text indicates that a word can be found in the glossa

For more information about the National Campaign to Prevent Fall
participate in the annual Safety Stand-Down, visit stop

Job Name:
Jobsite Phone:
TOURIS THORES
Job Address:
Job Foreman:

#### 1. JOBSITE/BUILDING DETAILS

Use the following page to sketch and note the important details of the job

- · Type of jobsite or building (e.g. two-story residential home, comm
- Type of work being done (e.g. framing, roofing, electrical, restoration)
- Prevention through Design measures already in place (e.g. perman
- Relevant work surfaces & building materials (e.g. abrasive concrete
- Estimated duration of job (should you consider longer-term solution lifts?)

PLAN. PROVIDE. TRAIN. Three simple

<u>Limitations to Access Equipment</u>: Each type of equipment has different advantages and disadvantages. For example, while ladders may provide quick and easy access, there is a high rate of injury just from climbing up and down, and in some cases a scaffold or lift may be safer. A competent person should carefully review all existing fall hazards and work activities, along with safe use requirements and product limitations, to ensure the best equipment is selected. List any possible limitations to the equipment you've selected and steps to address them below:

Access Equipment	Limitation(s)	Steps to Address Limitation(s)

#### Assembly, Maintenance, Inspection, Disassembly Procedures:

Assembly and disassembly of all access equipment should be done according to manufacturers' recommendations. Copies of manufacturer's specifications should be included in your plan for each type of equipment used. Pre-job checks should be conducted daily. Any defective equipment should be tagged and removed from use immediately. Manufacturer recommendations for maintenance and inspection should be followed.

Use the following table to describe procedures for assembly, maintenance, inspection, and disassembly of access equipment to be used. Be sure to note the name of the qualified person responsible.

Access Equipment	Assembly & Disassembly	Maintenance & Inspection	Qualified Person

#### 4. METHOD OF FALL ARREST OR FALL RESTRAINT

When selecting appropriate personal fall arrest or fall restraint systems, refer back to the sections above to consider factors such as building material, height of work, and specific hazards such as leading edges. Fall arrest systems work by stopping a free fall after the fall occurs. Fall restraint systems work by preventing the fall from happening after a slip or trip. It is important not only to select the appropriate systems, but to ensure that the category of equipment and materials used to construct each piece in the system are sufficient to mitigate the hazards. It is also important to consider the fall clearance distance needed —for both height and swing clearance (see infographic below; actual totals will be based on the characteristics of each worker and the equipment selected).

Check all that apply. Add other methods in blank rows if necessary. Write details such as manufacturer or location of anchorage points next to equipment when relevant.

PLAN. PROVIDE. TRAIN. Three simple steps to preventing falls.





#### Plan de Protección Contra Caídas

El Centro de Investigación y Capacitación en Construcción (Center for Construction Research and Training, CPWR) redactó este documento como parte de la Campaña Nacional para Prevenir las Caidas en la Construcción con miras a proporcionar a las empresas una guía sobre cómo desarrollar o mejorar sus planses de protección contra las caídas en sitios específicos. Si bien la Administración de Seguridad y Salud Ocupacional (Occupational Safety and Health Administration, OSHA) exige únicamente la redacción de un plan de protección contra las caídas para los empleados que realizan trabajos en bordes desprotegidos, obras de construcción con jetzas prefabricadas de hormigón u obras de construcción residencial que demuestren que no es factible o crea un peligro mayor utilizar un equipo convencional de protección contra las caídas (Ver 1926.501 (b) (2), (b) (12) y (b) (13)), el CPWR cree que es esencial desarrollar e implementar un plan detallado de protección para todos los trabajadores que corren el riesgo de sufrir una caída. Le exhortamos que utilice todas y cada una de las secciones que correspondan al emplazamiento.

Nota: el texto en azul indica que la palabra se encuentra en el glosario al final de este paquete.

Para obtener más información sobre la Campaña Nacional para Prevenir las Caídas en la Construcción, incluso cómo participar en la actividad anual de seguridad "Safety Stand-Down", visite stopconstructionfalls.com.

Nominate del trabajo.
Teléfono del emplazamiento:
Dirección de la obra:
Capataz:
Persona Calificada:

#### 1. EMPLAZAMIENTO / DETALLES DEL EDIFICIO

Utilice la siguiente página para delinear y anotar los detalles importantes en el emplazamiento. Considere:

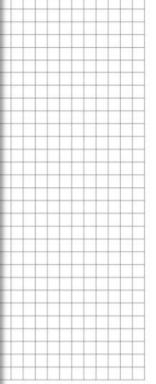
- Tipo de emplazamiento o edificio (residencia de dos pisos, rascacielos comercial, obras en la carretera).
- Tipo de trabajo que se realiza (enmarcado, techado, eléctrico, restauración).
- Prevención mediante medidas de diseño ya establecidas (barandillas o escaleras permanentes).
- Superficies de trabajo y material de construcción de relevancia (bordes de hormigón abrasivo, suelos resbaladizos).
- Duración estimada de la obra (¿debería considerar soluciones a más largo plazo, como andamios o ascensores móviles?)

PLANIFIQUE. PROPORCIONE. ADIESTRE. Tres pasos sencillos para prevenir caídas.



10

os detalles importantes del lugar de la obra.



PLANIFIQUE. PROPORCIONE. ADIESTRE. Tres pasos sencillos para prevenir caidas.



## Daily Checklist

Job Name/Location:  Based on your Fall Prevention Plan, identify the fall hazards employees may encounter on the job today, how falls will be find the safety equipment. Initial when equipment is ready for use and employees are properly trained on its use. Share				
Fall prevention equipment or work practice	Safety Equipment Location	Equipment is in order? Initial	Employees trained? (see reverse side) <i>Initial</i>	
	on Plan, identify the fall hazards employees may ential when equipment is ready for use and employed  Fall prevention equipment or	on Plan, identify the fall hazards employees may encounter on the job today, how falls we tial when equipment is ready for use and employees are properly trained on its use. Share the second of the property trained on its use. Share the property trained on its use.	n Plan, identify the fall hazards employees may encounter on the job today, how falls will be prevented, and tial when equipment is ready for use and employees are properly trained on its use. Share this information to the fall prevention equipment or work practice    Fall prevention equipment or work practice   Safety Equipment Location is in order?	

Nombre del trabajo/ubicación:			
	evención de caídas, identifique los riesgos s y dónde encontrar el equipo de seguridar itados adecuadamente sobre su uso. Com Equipo de prevención de	evención de caídas, identifique los riesgos de caídas que los empleados pueces y dónde encontrar el equipo de seguridad. Coloque sus iniciales cuando el itados adecuadamente sobre su uso. Comparta esta información con su equ	evención de caídas, identifique los riesgos de caídas que los empleados pueden encontrar hoy significados adecuadamente sobre su uso. Comparta esta información con su equipo para evitar una equipo de prevención de caídas o práctica laboral    Equipo de prevención de caídas o práctica laboral   Ubicación del equipo de seguridad   El equipo está en orden?   Coloque sus

## **Activities for Fall Protection Programs**



#### 10 Ways to Keep Your Fall Prevention Program Alive All Year Long

The Stand-Down may be one week a year, but saving lives is a year-round priority!

Why should you keep a focus on falls?

- Jobsites change and crews come and go you may have new workers who missed the Stand-Down and new projects or phases of work with different fall hazards or considerations.
- Not all workers come to the job with the same level of experience and training. Conducting regular task-specific safety training can help save lives.
- It's human nature to become complacent or overconfident about safety. Scheduling activities quarterly or even monthly can re-energize everyone and bring the focus back to preventing falls.
- Fostering a positive jobsite safety culture/climate leads to a safer workplace and fewer job-related injuries. Implementing an ongoing fall prevention program is one way to show management commitment, improve supervisory leadership, involve workers in safety, and conduct training to build and reinforce a good safety climate.

If your jobsite does experience a fall – even if nobody is injured – workers may feel upset and worried about their safety. Taking some time to discuss what happened can help with morale and may illustrate ways to improve how you plan, provide and train to prevent falls.

At minimum, you should:

- Determine the cause of the fall,
- Inspect and remove from use faulty personal fall arrest systems or equipment, such as ladders or scaffolds, that may have contributed to the fall,
- ✓ <u>Develop a fall prevention plan</u> or reevaluate your existing fall prevention plan,
- Have an open conversation with workers about their concerns,
- ✓ Conduct a refresher training on fall prevention, and
- Communicate the importance of fall protection throughout the organization.

CPWR, OSHA and NIOSH have a variety of resources that you can use when deciding what activities will work for your jobsite's ongoing fall prevention program. Be imaginative and select activities that fit your company's culture and the kind of construction work you do. The following list of ideas may help you get started:

- 1. Do another stand-down. If you have already done a fall-related stand-down, do another and just change up the activities or specific topics you focus on. If your first stand-down focused on falls from ladders, focus the next one on falls from roofs, scaffolds, aerial lifts, moving equipment, or even slips and trips. If you conducted a training the first time, switch it up and do a fall protection demonstration or equipment inspection. Consider conducting quarterly or monthly stand-downs. If you didn't participate in the National Safety Stand-Down, learn more here.
- 2. Focus on rescue. Is there a plan for rescue if someone does fall? Make sure everyone knows what it is and how to implement it. Don't depend solely on 911/Emergency Services: they may not be able to make it in time or have the training to conduct the type of rescue required. A CPWR survey found that self-rescue was one of the most common rescue methods used. Train workers on how to self-rescue safely based on the job, location of work, and equipment being used.
- Create or revise your written fall prevention plan. Put together a taskforce (manager, safety person, lead worker), and ask them to develop a fall protection plan for a specific construction project. You can use this generic template

to create a fall protection and rescue plan. For small employers or those just beginning to plan for falls, <u>click here for</u> a shorter, simpler plan (both templates also available in Spanish)

- Pause work to model how to inspect equi Speak to supervisors about the need to proprotection and other equipment. You may professional to help – many are very enthulance.
- Partner with community events. Raise the importance of fall protection by incorpora faith-based organization events, neighborl

stopconstructionfalls.com/wpcontent/uploads/2021/09/Year-Round-fallprevention-activities Revised-2021-2.pdf

- 6. Share a testimonial from a worker injured or disabled due to a fall, or a family member who lost a loved one, with workers and supervisors. You could invite a previously injured worker or family member to speak in-person or use video clips or written testimonials. To help with this, <a href="www.stopconstructionfalls.com">www.stopconstructionfalls.com</a> has videos available in <a href="maining">Training</a> & Resources as well as <a href="maining-state-training-testing-to-the-training-test
- 7. Publish fall protection articles in company newsletters or share stories via group emails and social media. Point to a recent construction fall tragedy in the news and urge everyone in the organization to learn from it. Try to use a compelling message like "We all want to make sure we go home to our loved ones at night."
- 8. Provide fall-prevention training to supervisors and/or workers. Remind supervisors and lead workers that others will model behavior after them if they work safely and use fall protection properly, their coworkers are more likely to do so as well. Incorporate fall-related toolbox talks (available in English and Spanish) into pre-shift or other existing jobsite meetings. Consider asking workers to help deliver the toolbox talk to improve their engagement in fall safety and provide credible models for other workers. If possible, have a trainer, competent person, or manufacturer conduct more in-depth training. You may also want to consider a full OSHA 10 or 30-hour course for those who have not previously attended.

CPWR's Foundations for Safety Leadership training module is an OSHA 30 elective that improves leadership skills of workers, foremen and other supervisory personnel. The full module is 2.5 hours, but it is broken into 8 sections that can be used alone to improve safety skills, workers' understanding of when and how to speak up and supervisors' ability to lead. Several of the sections relate to falls – check out: Cover Up; To Check or Not to Check; Gimme Some Space; and Do We Have To?



- 9. Empower and encourage workers to speak up about fall risks and ask questions if they feel unsafe. Many times, workers stay quiet rather than ask questions even if they do not know the right way to do something or they have identified an issue that may lead to an unsafe situation. This can be for a variety of reasons perhaps they do not want to look inexperienced, or they feel it would be frowned upon by management to speak up. Work to change the jobsite safety culture so this does not happen.
- 10. Make sure your message reaches your whole crew. Provide training that is culturally and linguistically appropriate for your workforce. Use resources in Spanish to make sure your training reaches Spanish-speaking workers. Hispanic construction workers face higher risk of fatal falls than non-Hispanic construction workers. Some training organizations like the Latino Worker Safety Center offer fall protection and other courses in languages such as Arabic, Polish, and Chinese, and you may be able to work with local translators or community organizations to put materials into other languages appropriate for your crew.

For more tools, handouts, and other resources, visit stopconstructionfalls.com

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## Training Resources

- Toolbox Talks
- Hazard Alert Pocket Cards
- CPWR-NIOSH Infographics
- Videos & On-Demand Webinars
- FACE Reports & Real-life Stories
- Other Handouts for Workers
- Hardhat Stickers
- Research Findings

stopconstructionfalls.com/prevent-falls-trainingother-resources/

#### **Choosing the Right Anchorage**

for your personal fall arrest system

DO USE: Certified anchorages that meet or exceed OSHA regulations.

#### All anchorages should be:

employee attached

For more in visit: stopc

Join the Campa Stop Constructi

Source: OSHA CFR 1910.14

- Designed before construction begins Independent of anchorages used to
- suspend other employees or work platforms Properly marked and rated for 5,000 lbs per
- Designed, installed, and used under supervision of a qualified person, as part of a complete personal fall protection system that maintains a safety factor of at least 2

Engineered anchor point systems typically exceed regulations and are the safest option.

- Engineered anchorages can be temporary or permanent:
- . If temporary, use an anchorage structure that is strong, secure and immobile, such as a secured I-beam.
- . If permanent, they can be used after construction for window washing and maintenance

They may not be designed for use with horizontal lifelines. Talk to a competent personal determine if a leading edge solution is requi

■ When engineered anchor points are unavailable, existing support beams, colu or other structures may be used, but be careful! Don't use an existing structure un you are sure the structure will support at le 5.000 lbs per employee.

#### HAZARD **ALERT**

#### Preventing **Head Injuries**



#### Are you in danger?

Thousands of workers suffer head injuries each year and hundreds

- The following are a lew common causes of head injuries.
- Faling and hitting your head. Being hit by falling tools and materials
- Coming in contact with overhead electrical wires or equipment You can see some head injuries, such as cuts burns, and bruises. But you cannot see a brain injury. These injuries happen when ead. A concussion is a type of "traumatic brain injury."

- Vomiting or neusea Feeling dizzy
- A headache that gets Clear fluids draining from
- worse over time. the mose or ears.

Convulsions or seizures

 Ringing in ears Blurred vision and

Signs of a concussion

 Loss of consciousness Inability to awaken from Being dezed, confused or

See a doctor if you injure your head and have any of these A severe traumatic brain injury can be fatal

#### Protect Your Head...

Always wear head protection

Your hard hat/safety heimet should have an ANSI marking on both the shell and persion and be the right type and class for the job-

- > Type 1 reduces the torce of impact only from blows to the top of the
- > Type 2 reduces the force of impact from blows to both the top and the
- Class C does not provide protection from electrical conductors
- Class E reduces danger from exposure to high votage electrical conductors of up to 20,000 volts.

Source: ANSVISEA 789.1-2014 Newsraft fyrgulpment orgation declarations 289-1-2014/

#### Make sure it fits

- Always wear head protection a hard hut or safety helmet that fits Do not weer a cap, hood, or other headger under your head protector eadiners for cold weather that are designed to be compatible with the
- Wear hearing and eye protection designed for use with your head

#### Check for damage

head systection can be used

hard that or safety helmet. on with hot water and mild spap. Do not use



call 301-578-6500 or

WWW.CDWF.COM

Ubique la escalera en un ángulo correcto

#### Amarre v asegure la parte superior e inferior de la escalera, o use a otro trabajador. Extienda la escalera al menos 3 pies por

Una escalera de extensión:

encima del nivel al que está subiendo y los rieles laterales al menos 1 pie por encima del peldaño superior.

#### Una escalera de tijera:

- Nunca se pare en el último escalón o parte superior de la escalera.
- Siempre ubique la escalera cerca del luga de trabajo para evitar estirarse demasiado

¡Únase a la campaña para acabar con las caídas en la construcción!













"Use la aplicación gratulta de cómo usar escaleras del Instituto Nacional de Seguridad y Salud Ocupacional (National Institute for Occupational Safety and Health, NIOSH) para determinar el lángulo correcto: https://www.cdc.gov/hiosh/topica/lafs/mobileapp.ht Fuente: The Construction Chart Book, Section 44, Chart 44c. https://www.cparr.com/chart-book-6th-edition-fatal-and-nonfatal-

#StandDown4Safety



Entre 2015 y 2017, 1 de cada 4 muertes relacionadas con caídas fueron desde una escalera.

#### Si necesita usar una escalera siempre:

- Revise la escalera antes de usarla! Si observa daños, etiquétela "no usar"
- Asegúrese de que la escalera pueda soportarlo a usted con su cinturón;
- Ubique la escalera sobre una base sólida v estable.
- la escalera para mantener el equilibrio
- Encare la escalera al subir o bajar.



Mire el video del CPWR sobre las prácticas de seguridad para el uso de escaleras en trabajos de techado https://www.youtube.com/ watch?v=PDpvIIDhdzI&t=10s









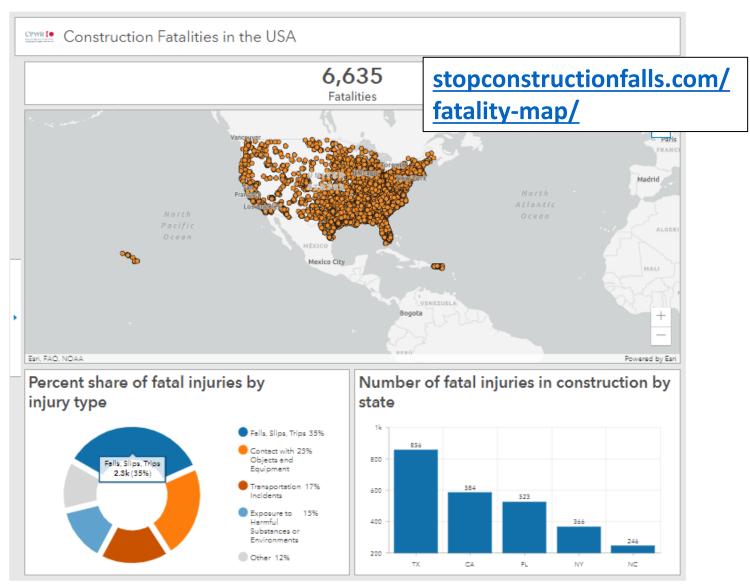


## Interactive Fatality Map & Other Data Center

Resources

www.cpwr.com/research/datacenter/data-reports/





Recommended Citation: CPWR-The Center for Construction Research and Training. [2022]. Construction Fatality Map [dashboard].

## One-Stop Stand-Down Shop

### One-Stop Stand-Down Shop

In order to make participating in the Stand-Down as easy as possible, we've gathered some of our top resources in one location. Everything you need to conduct a stand-down is below – whether it's for one day or the whole week.

#### <u>Virtual Participation</u>

Videos & On-Demand Webinars - including short clips for phone viewing and upcoming webinars!

#### Data Bulletin: Fatal Injury Trends in the Construction Industry

- DataBulletin-February-2021
- DataBulletin-February2021-Charts
- DataBulletin-February2021-ChartData

#### Data Bulletin: New Trends of Fatal Falls in the Construction Industry

Make the case for focusing on falls.

- DataBulletin-Falls-Special-Issue-2020
- DataBulletin-Falls-Special-Issue-2020-Charts
- DataBulletin-Falls-Special-Issue-2020-ChartData

#### **Planning Materials**

2021 Stand-Down Plan (activity suggestions for participation)

2021 Social Media Resources/Recursos de redes sociales 2021

Written Fall Protection & Rescue Plan – Developing and implementing a detailed fall protection plan is essential to protect all workers at risk for a fall. Click here to use our generic template in English or Spanish.

Small Contractors: Plan. Provide. Train- A section with easy to use resources and tips for smaller contractors, in English and Spanish.

#### Handouts for Workers

Hazard Alert Cards – these short handouts can be printed as PDFs or ordered as pocket-sized laminated folding cards here.



stopconstructionfalls.com/one-stop-stand-down-shop/

## Questions?







